

UNEMPLOYMENT RISK AND THE DISTRIBUTION OF ASSETS

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QUESTION

The broad purpose of this paper:

- **How does the distribution of assets affect job search decisions?**
 1. Do workers with different assets get different productivity jobs?

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 1. Do workers with different assets get different productivity jobs?
 2. What is optimal level of government-provided unemployment insurance (UI) as a function of asset ?

MOTIVATION

MODEL INGREDIENTS

- Unemployment risk as source of income uncertainty
- Two sources of market incompleteness:
 1. Uninsurable Unemployment Risk
 2. Job search
- Heterogeneous asset holdings
- Access to asset markets \Rightarrow consumption smoothing
- But role of precautionary savings
- How UI affects LM outcome?
 - Incentive effects: reservation wage, effort
- The needs to smooth consumption and job search behavior

THE MECHANISM

THE LABOR MARKET AS AN INSURANCE MECHANISM

- Heterogeneous firms: high productivity firms
 - Have higher opportunity cost of unfilled job
 - Post high wages
- Risk averse workers self-insure w/ wage-unemployment bundle
- Different asset holdings affect job search decision
- UI: asst distribution, consumption smoothing, firms entry

RELATED LITERATURE

- Partial Equilibrium
 - Danforth (1979)
 - Hopenhayn-Nicolini (1992)
 - Shimer-Werning (2007, 2008)
- General Equilibrium
 - Acemoglu-Shimer (1999): homogeneous assets; CARA; focus on firm investment and job creation
 - Golosov-Menzio-Maziero (2011): homogenous agents, private job search decision
- Quantitative
 - Aiyagari (1994)
 - Krusell, Mukoyama, Sahin (2010)
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⇒ New: asset distribution, two sided heterogeneity

THE MODEL

Population, preferences and technology

- Time is discrete and agents discount the future at rate β .
- There is a continuum of risk averse workers (employed/unemployed) with asset levels $a \in \mathcal{A} = [\underline{a}, \bar{a}] \subset \mathbb{R}_+$
- There is a continuum of risk neutral firms with productivities $y \in \mathcal{Y} = [\underline{y}, \bar{y}] \subset \mathbb{R}_+$
- r is return to saving.
- τ is a proportional tax on wage and UI is tax financed

THE MODEL

Matching:

- Search is Directed
- Firm y : announce w and workers apply for different firms.
- Firm-to-worker ratio: θ in each submarket.
- Matching prob: $q(\theta)$; $q' > 0$, $q'' < 0$; firms $m(\theta) = \frac{q(\theta)}{\theta}$
- Separation with exogenous probability $\lambda \in (0, 1)$

WORKERS

- Unemployed

$$U(a) = \max_{a', \theta} \{u(c_u) + \beta [q(\theta)E(a', w) + (1 - q(\theta))U(a')]\}$$
$$\text{s.t: } c_u + a' = (1 + r)a + b$$
$$a' \geq 0$$

- Employed

$$E(a, w) = \max_{a'} \{u(c_e) + \beta[\lambda U(a') + (1 - \lambda)E(a', w)]\}$$
$$\text{s.t: } c_e + a' = (1 + r)a + (1 - \tau)w$$
$$a' \geq 0$$

FIRMS

- The value of posting a vacancy

$$V(y) = -k + \max_w \beta [m(\theta)J(y, w) + (1 - m(\theta))V(y)]$$

- The value of a filled job

$$J(y, w) = f(y) - w + \beta [\lambda V(y) + (1 - \lambda)J(y, w)]$$

EQUILIBRIUM

DEFINITION

An equilibrium is a pair of market clearing distributions $(P(y, w), Q(a, a', y, w))$ such that:

1. Worker optimality: $(a, a', y, w) \in \text{supp } Q$ only if (y, p) maximizes $U(a, a', y, w), E(a, a', y, w)$;
 2. Firm optimality: $(y, w) \in \text{supp } P$ only if w maximizes $V(y)$;
- Monotone matching (positive) $\mu : \mathcal{A} \rightarrow \mathcal{Y}$. Market Clearing:

$$\int_a^{\bar{a}} \theta(y) f(a) da = \int_{\mu(a)}^{\bar{y}} g(y) dy.$$

SOLUTION

- Substitute $J(y, w)$ into $V(y)$
- Substitute wage from firm problem into worker problem.
- $\phi(a, y, V)$ is a matching problem.

$$\Phi(a, y, V) = \max_{a', \theta, y} \{ u(c_u) + \beta [q(\theta)E(a', w) + (1 - q(\theta))\Phi(a')] \}$$

Where:

$$c_u = (1 + r)a + b - a'$$

$$c_e = (1 + r)a + (1 - \tau)w - a'$$

$$w = f(y) - \frac{1 - \beta(1 - \lambda)}{m(\theta)} \left[(1 - \beta(1 - m(\theta)))V + k \right]$$

SOLUTION

- FOCs:
 - Consumption smoothing
 - Optimal job search
 - Optimal allocation
- Supermodularity of Φ :

$$\frac{d^2}{da dy} \Phi = \Phi_{ay} + \Phi_{Vy} \frac{\partial V}{\partial y} = \Phi_{ay} - \frac{\Phi_y}{\Phi_V} \Phi_{Va} > 0$$

- Higher a apply to higher $y \iff \Phi$ supermodular.

ASSETS - PRODUCTIVITY ALLOCATION

PROPOSITION

Workers with higher initial asset levels a will apply for higher wage jobs provided

$$\frac{E_{a'}(a', w) - \Phi_{a'}(a')}{E(a', w) - \Phi(a')} < \frac{E_{a',w}(a', w)}{E_w(a', w)} \quad (\mathbf{U}_\infty)$$

PROPOSITION

Under condition (\mathbf{U}_∞) and for a given worker with assets a , the job productivity y decreases in the duration of unemployment.

ASSETS – PRODUCTIVITY ALLOCATION

Under condition \mathbf{U}_∞

- High asset workers ($a \uparrow$):
 1. apply for high productivity jobs ($y \uparrow$)
 2. earn higher wages ($w \uparrow$)
 3. have higher unemployment ($\theta \downarrow \Rightarrow q(\theta) \downarrow$)
 4. have higher expected consumption ($c \uparrow$)
 5. have higher expected utility ($U \uparrow$)
- High productivity firms ($y \uparrow$):
 1. post higher wages ($w \uparrow$)
 2. attract higher asset workers ($a \uparrow$)
 3. have higher expected profits ($\pi \uparrow$)
 4. fill vacancies faster ($\theta \downarrow \Rightarrow m(\theta) \uparrow$)

EQUILIBRIUM PROPERTIES

Under condition \mathbf{U}_∞

- High asset holders have higher risk tolerance
 - High productivity firms want to hire with high probability
⇒ post high wage
- ⇒ natural **complementarily** between assets and productivity

EQUILIBRIUM PROPERTIES

Under condition \mathbf{U}_∞

- High asset holders have higher risk tolerance
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- ⇒ natural **complementarily** between assets and productivity

But, there is no technological complementarity

CALIBRATION

- One period is set to be 6 weeks.
- $a \in \mathcal{A} = [0, 300]$ and $y \in \mathcal{Y} = [100, 200]$
- $u(c) = \log(c)$, $f(y) = y$, $q(\theta) = \theta(1 + \theta^\gamma)^{\frac{1}{\gamma}}$

Parameter	Definition	Value
β	discount factor	0.99
r	interest rate	0.005
b	unemployment benefit	60
k	cost of vacancy	50
λ	Probability of Separation	0.03
γ	elasticity of matching fn	1.2

CHARACTERIZATION OF THE STEADY STATE

$u(\%)$	$avg(\theta)$	$avg(w)$
4.7%	1.11	148.22

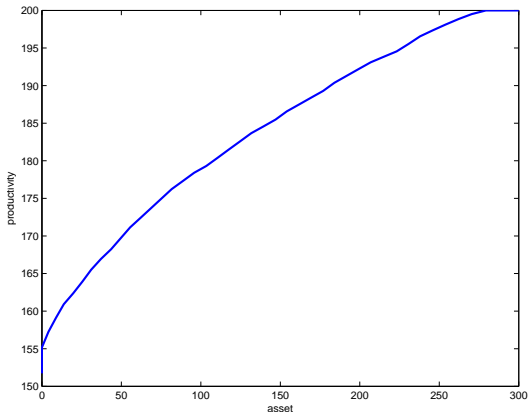


FIGURE : Allocation of firms and workers in labour market

PROBABILITY OF JOB FINDING AND WAGE

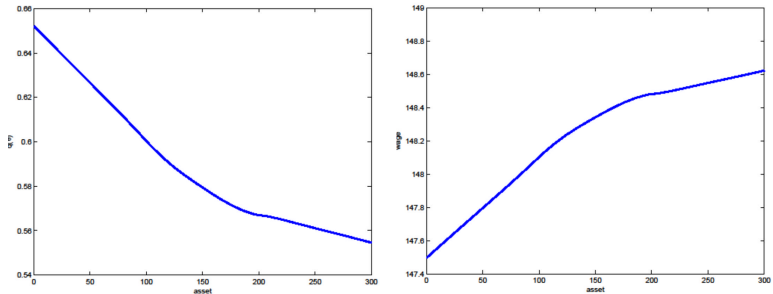


FIGURE : probability of job finding and wage as a function of asset

VALUE OF WORKERS AND FIRMS

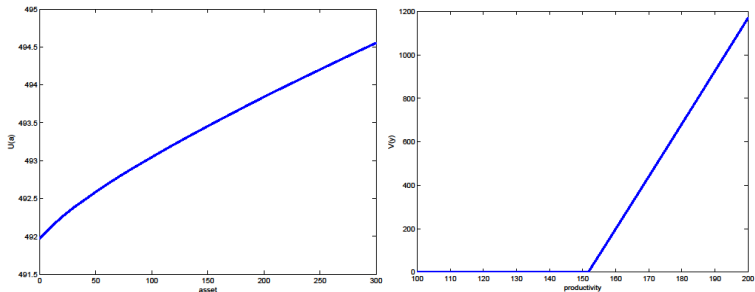


FIGURE : The value of unemployed workers as a function of asset and firms as a function of productivity

DISTRIBUTION OF ASSET AND PRODUCTIVITY

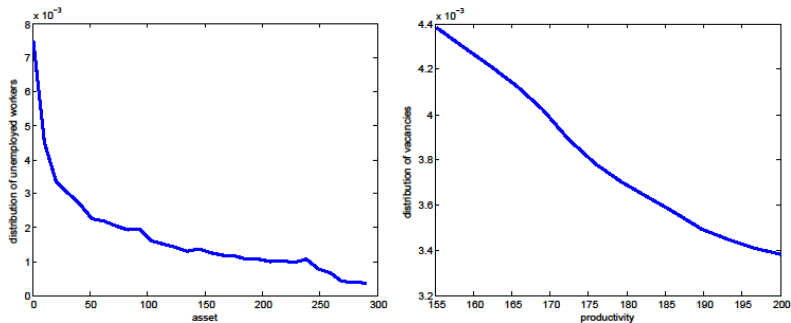
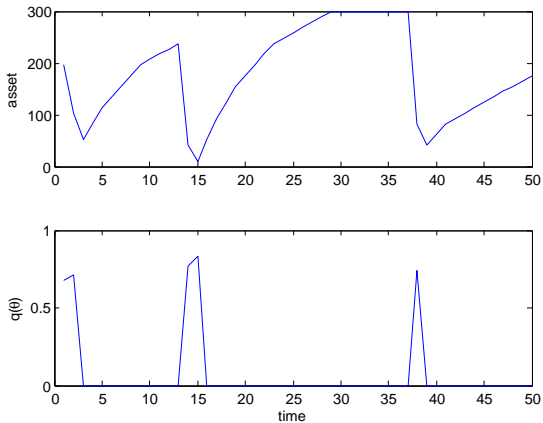


FIGURE : Distribution of workers and firms

SIMULATION



WELFARE EFFECTS OF UI

Is UI welfare improving?

1. Consumption
2. Allocation and probability of job finding
3. Firms entry

WELFARE EFFECTS OF UI

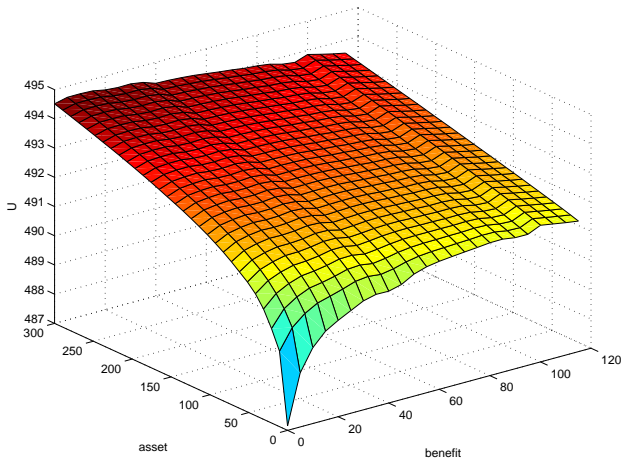
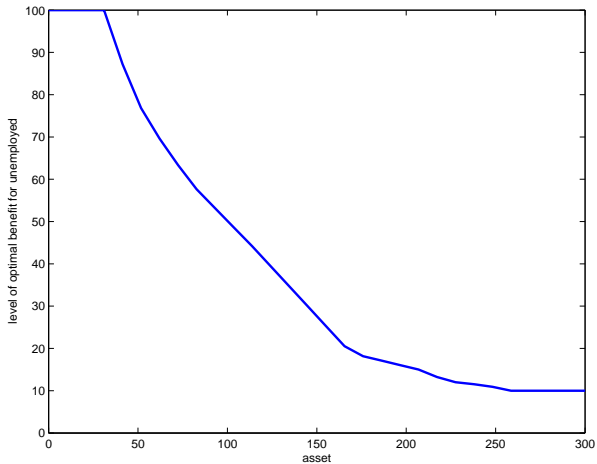


FIGURE : The value of unemployment

OPTIMAL UI AND ASSET HOLDING



CONSUMPTION

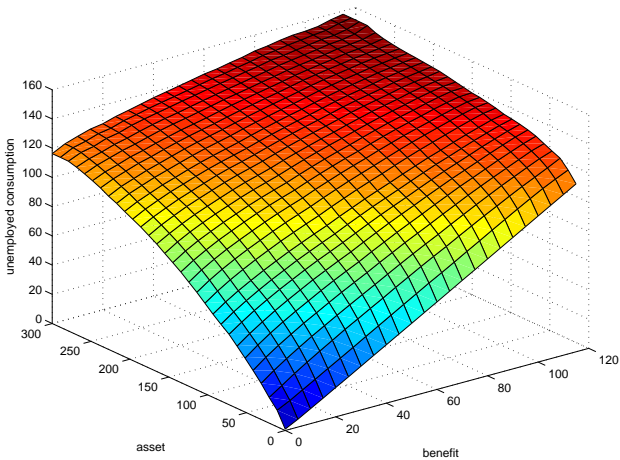


FIGURE : Consumption of unemployed workers

ALLOCATION

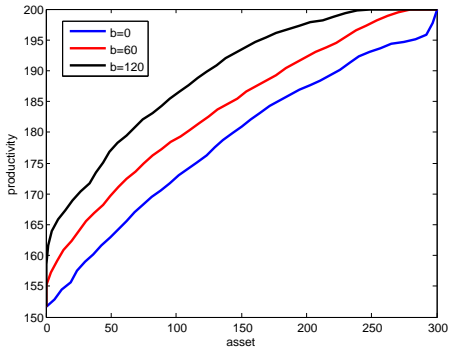


FIGURE : Change in allocation of asset holders to firms of different productivities

PROBABILITY OF JOB FINDING

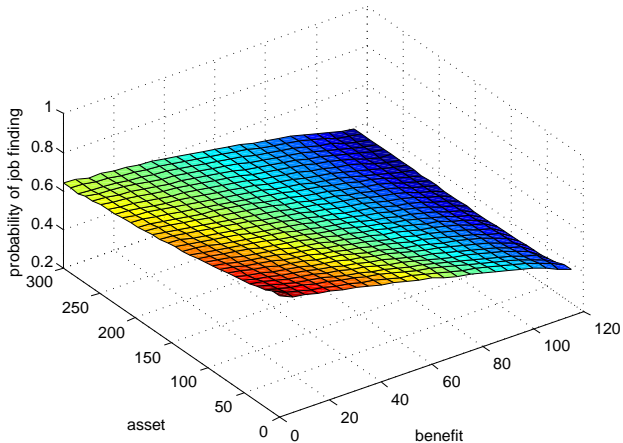


FIGURE : Probability of job finding as a function of asset and unemployment benefit

UNEMPLOYMENT AND FIRMS ENTRY

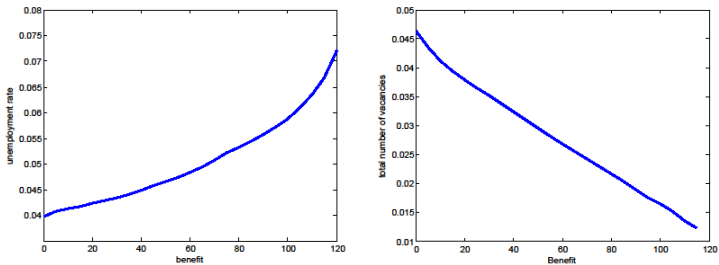


FIGURE : Unemployment rate and total vacancies as a function of unemployment benefit

COMPARISON

Aiyagari(1994)

- The employment process is exogenously given
- UI and taxes are nondistortionary
- Welfare is monotonically increasing in benefit

Krusell et al(2010)

- Frictional labour market, Nash bargaining, homogenous firms
- Same probability of job finding for all workers
- Asset distribution does not play any role

CONCLUSION

- Interaction: search frictions, unemployment risk
- Wage/productivity increasing in assets
- ⇒ Assets affect wage inequality
- UI: interaction of consumption smoothing, distribution and firms entry
- Productivity and labour-market outcomes

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Appendix

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PROPOSITION

Workers with higher initial asset levels will apply for more productive jobs provided

$$\frac{u'(c_e) - u'(Ra')}{u(c_e) - u(Ra')} < \frac{u''(c_e)}{u'(c_e)} \quad (\mathbf{U})$$

- Within HARA, condition (**U**) is equivalent to DARA:
 - < CRRA – log
 - = CARA – risk neutrality
 - > quadratic
- DARA, $\frac{u''}{u'} < 0$ (or positive risk prudence $u''' > 0$):
 - sufficient for small w

RELATED EMPIRICAL LITERATURE

- Silvio (AER-2006), Card, Chetty, and Weber (QJE-2007), and Lentz (RED-2009): document that higher asset holdings lead to prolonged job search
- Chetty (JPE-2008) shows that the elasticity of the job finding rate with respect to unemployment benefits decreases with liquid wealth
- Browning and Crossley (JPE-2001) show that unemployment insurance improves consumption smoothing for poor agents, but not for rich ones

WEIGHTED AVERAGE VALUE OF UNEMPLOYMENT

