### Economics and the City

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# Labor markets



# Local Labor markets



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# Local Labor markets Zipf's Law

# mobility Local Labor markets Gibrat's Law Zipf's Law

#### wages

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### housing prices wages

mobility Local Labor markets Gibrat's Law Zipf's Law

CITIES

# housing prices wages productivity differences mobility Local Labor markets Gibrat's Law Zipf's Law

# housing prices wages productivity differences geographical: mountains and waterways Mobility Local Labor markets Gibrat's Law Zipf's Law

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### housing prices Wages Alfred Marshall agglomeration externalities productivity differences geographical: mountains and waterways mobility Local Labor markets Gibrat's Law Zipf's Law



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### skills Sorting CITIES housing prices wages Urban Wage Premium agglomeration externalities geographical: mountains and waterways mobility Local Labor markets Gibrat's Law Zipf's Law







- A Surprising Regularity and a puzzle
- Economic forces

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  - Who works in big cities?
  - Technological determinants

1. Zipf's and Gibrat's law: where does it come from?

- A Surprising Regularity and a puzzle
- Economic forces
- 2. Is there Spatial Sorting?
  - Who works in big cities?
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3. Does Federal Income Taxation affect local labor markets?

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- 2. Is there Spatial Sorting?
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- 3. Does Federal Income Taxation affect local labor markets?
  - Effect on location decisions
  - Optimal taxation policy

# INTRODUCTION

- Why are there cities of sizes? Why are there cities?
  - Geographical determinants? Rivers, weather,...
  - Consumer demand: amenities from size? Opera,...
  - Labor markets?
- What are the technological determinants of productivity across different size cities?

# INTRODUCTION

- Why are there cities of sizes? Why are there cities?
  - Geographical determinants? Rivers, weather,...
  - Consumer demand: amenities from size? Opera,...
  - Labor markets?
- What are the technological determinants of productivity across different size cities?
- Address two puzzles + policy implications:
  - 1. Proportionate growth and Zipf's law
  - 2. Urban Wage Premium
  - 3. Taxation
- Exploit the relation: wages population housing prices

# OUTLINE

- $\rm I~$  Zipf's and Gibrat's law
- **II** Spatial Sorting
- **III** Taxation

# I. POPULATION AND LABOR MARKET DYNAMICS

ZIPF'S LAW



FIGURE I Log Size versus Log Rank of the 135 largest U. S. Metropolitan Areas in 1991 Source: Statistical Abstract of the United States [1993].

(1) 
$$\ln \text{Rank} = 10.53 - 1.005 \ln \text{Size}$$
  
(.010)

• The largest city is N times larger than the N-th city

$$S \approx rac{e^a}{Rank}$$
 (a = 10.53)

- First observed by Zipf (1949)
- Early systematic pattern: Le Maître (1648), Auerbach (1913)
- Robust across time and space

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- First observed by Zipf (1949)
- Early systematic pattern: Le Maître (1648), Auerbach (1913)
- Robust across time and space
- Remarkably systematic relationship
- ⇒ Krugman (1995): "We have to say that the rank-size rule is a major embarrassment for economic theory: one of the strongest statistical relationships we know, lacking any clear basis in theory."

TABLE 2-TEN LARGEST METROPOLITAN AREAS IN THE UNITED STATES

Rank	MA	Population S	$S_{NY}/S$
1	New York-Northern New Jersey-Long Island, NY-NJ-CT-PA	21,199,865	1.000
2	Los Angeles-Riverside-Orange County, CA	16,373,645	1.295
3	Chicago-Gary-Kenosha, IL-IN-WI	9,157,540	2.315
4	Washington-Baltimore, DC-MD-VA-WV	7,608,070	2.787
5	San Francisco-Oakland-San Jose, CA	7,039,362	3.012
6	Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD	6,188,463	3.426
7	Boston-Worcester-Lawrence, MA-NH-ME-CT	5,819,100	3.643
8	Detroit-Ann Arbor-Flint, MI	5,456,428	3.885
9	Dallas-Fort Worth, TX	5,221,801	4.060
10	Houston-Galveston-Brazoria, TX	4,669,571	4.540

*Note:*  $S_{NY}/S$  denotes the ratio of population size relative to New York. *Source:* Census Bureau, 2000.

Two open questions:

- 1. Why Pareto distribution?
  - Pareto vs. other distributions?
  - Why so robust?
- 2. What are the economic forces behind this?

- Zipf's law: size distribution is Pareto with scale coefficient 1
- Pareto distribution ( $\forall S \geq \underline{S}$ ):

$$p(S) = \frac{a\underline{S}^{a}}{S^{a+1}}$$
$$P(S) = 1 - \left(\frac{\underline{S}}{\overline{S}}\right)^{a}$$

• If we denote rank by *r*, then (where <u>N</u> is # cities above cutoff):

$$r = \underline{N}(1 - P(S)) = \underline{N}\left(\frac{\underline{S}}{\underline{S}}\right)^{a}$$

and therefore

$$\ln r = K - a \ln S$$

(where  $K = \ln \underline{N} + a \ln \underline{S}$ ).

PARETO DISTRIBUTION


## A Second Regularity

- Cities grow at different rates
- Growth is stochastic
- But: the average growth rate is independent of size

#### A SECOND REGULARITY



# A Second Regularity



## A Second Regularity



### A SECOND REGULARITY



## PROPORTIONATE GROWTH

Parametric growth regressions:

$$\frac{S_{00}}{S_{90}} = 1.102 - 3.75E(-08)\frac{S_{90} + S_{00}}{2}$$
(0.005) (7E(-08))

$$\frac{S_{00}}{S_{90}} = 1.103 + 2.3E(-09)S_{90}$$
  
(0.005) (7.3E(-08))

- How can we reconcile
  - 1. Zipf's law, and
  - 2. proportionate growth?

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  - 1. Zipf's law, and
  - 2. proportionate growth?
- Reason: Gibrat's Law: proportionate growth
  - $\Rightarrow$  log-normal distribution of city sizes, not Pareto
- Proportionate growth

$$S_{i,t} = (1 + \varepsilon_{i,t})S_{i,t-1}$$

$$\sum_{t=1}^{T} \frac{S_{i,t} - S_{i,t-1}}{S_{i,t-1}} = \sum_{t=1}^{T} \varepsilon_{i,t}$$

$$\sum_{t=1}^{T} \frac{S_{i,t} - S_{i,t-1}}{S_{i,t-1}} \approx \int_{S_{i,0}}^{S_{i,T}} \frac{dS_i}{S_i} = \ln S_{i,t} - \ln S_{i,0}$$

• Between any two periods t:

$$\ln S_{i,t} = \ln S_{i,t-1} + \varepsilon_{i,t}$$

and therefore:

$$\ln S_{i,T} = \ln S_{i,0} + \varepsilon_{i,1} + \cdots + + \varepsilon_{i,T}.$$

- From the central limit theorem, In S<sub>i,T</sub> is asymptotically normal, and therefore S<sub>i,T</sub> is asymptotically log-normal (Gibrat 1931)
- $\Rightarrow$  Proportionate growth  $\Rightarrow$  lognormal distribution (not Pareto)



## RECONCILING EVIDENCE

- Gabaix (1999): a process with entry and exit at high truncation
- The fit of the Pareto tail (Zipf's law) is for 135 cities only
- $\Rightarrow$  Something going on outside tail
- $\Rightarrow$  Need to consider entire distribution, not just the truncation

ZIPF'S LAW FOR (ALL) MSA'S?



PLACES

- By definition, MSA is truncated (at least one city with population > 50,000)
- Use a different definition: incorporated places
  - Largest: five boroughs of NYC
  - But not New Jersey, Connecticut,...
  - Based on the legal definition (mayor,...)
  - Some are extremely small (zero population!)
  - 25,359 places; median size = 1,338
  - Only 73% of population

PLACES

TABLE 1-TEN LARGEST CITIES IN THE UNITED STATES

Rank	City	Population S	$S_{NY}/S$
1	New York, NY	8,008,278	1.000
2	Los Angeles, CA	3,694,820	2.167
3	Chicago, IL	2,896,016	2.753
4	Houston, TX	1,953,631	4.099
5	Philadelphia, PA	1,517,550	5.277
6	Phoenix, AZ	1,321,045	6.062
7	San Diego, CA	1,223,400	6.546
8	Dallas, TX	1,188,580	6.738
9	San Antonio, TX	1,144,646	6.996
10	Detroit, MI	951,270	8.419

*Note:*  $S_{NY}/S$  denotes the ratio of population size relative to New York.

Source: Census Bureau, 2000.

#### EVIDENCE All Cities



All Cities



PLACES



#### EVIDENCE All Cities

Truncation point			]		
Ņ	S	City	$\hat{K}$ (s.e.)	â (s.e.) (GI s.e.)	$R^2$
135	155,554	Chattanooga (city), TN	21.099 (0.144)	1.354 (0.011) (0.165)	0.99
2,000	19,383	Lyndhurst (CDP), NJ	20.648 (0.017)	1.314 (0.002) (0.042)	0.997
5,000	6,592	Attalla (city), AL	18.588 (0.019)	1.125 (0.002) (0.023)	0.985
12,500	1,378	Fullerton (city), NE	15.944 (0.014)	0.863	0.961
25,000	42	Paoli (town), CO	13.029 (0.010)	0.534 (0.001) (0.005)	0.860

*Notes:* Dependent variable: Rank (ln). s.e. standard error; GI s.e. Gabaix-Ioannides (2003) corrected standard error  $(\hat{a}(2/N)^{1/2})$ . *Source:* Census Bureau, 2000.

### FROM POPULATION TO ECONOMICS

- What drives population mobility?
  - 1. Geography: rivers, coasts, mountains, weather
  - 2. Amenities: Opera, externalities (+/-, (non-)pecuniary), ...
  - 3. Productivity Changes
- Citizen mobility in response to changes in prices: wages, housing prices, consumption prices,...
- Prices are determined in equilibrium
- $\rightarrow\,$  A general equilibrium theory of production across locations
- ... Objective: understand economic mechanisms (technology, preferences,...) from observing the population dynamics

### FROM POPULATION TO ECONOMICS

- Local TFP  $A_{i,t}$ ; law of motion:  $A_{i,t} = A_{i,t-1}(1 + \sigma_{i,t})$  where  $\sigma_{i,t}$  is zero mean i.i.d.
- Local externalities:
  - positive in production  $a_+(S_{i,t})$   $(a'_+(S_{i,t}) > 0)$
  - negative (commuting)  $a_{-}(S_{i,t})$   $(a'_{-}(S_{i,t}) < 0)$
- Identical firms in a competitive local labor market produce  $y_{i,t} = A_{i,t}a_+(S_{i,t}) \Rightarrow$  wage is equal to marginal product
- Stock of land in each city is *H*; unit price of land is *p<sub>i,t</sub>* and individual consumption is *h<sub>i,t</sub>*
- Preferences:  $u(c, h, l) = c^{\alpha} h^{\beta} (1 l)^{1 \alpha \beta}$
- Perfect mobility across cities (no moving cost)

#### PROPOSITION

Under general conditions, city size satisfies Gibrat's law: population growth is proportionate and the asymptotic size distribution is lognormal.









## WHAT IS A CITY? Àrea Metropolitana de Barcelona





MSA, Place, County,...

COUNTIES

Rank	City	Population S	$S_{LA}/S$
1	Los Angeles County, CA	9,519,338	1.000
2	Cook County, IL	5,376,741	1.770
3	Harris County, TX	3,400,578	2.799
4	Maricopa County, AZ	3,072,149	3.099
5	Orange County, CA	2,846,289	3.344
6	San Diego County, CA	2,813,833	3.383
7	Kings County, NY	2,465,326	3.861
8	Miami-Dade County, FL	2,253,362	4.225
9	Queens County, NY	2,229,379	4.269
10	Dallas County, TX	2,218,899	4.290
10	Dallas County, TX	2,218,899	4.29

*Note:*  $S_{LA}/S$  denotes the ratio of population size relative to Los Angeles.

Source: Census Bureau, 2000.

#### WHAT IS A CITY? Counties



CONSTRUCTING CITIES

Holmes and Lee: a unit consists of a  $6\times 6$  miles area



Fig. 3.1 Map of grid lines for six-by-six squares in the vicinity of New York City

## OUTLINE

- ${\bf I}~$  Zipf's and Gibrat's law
- **II** Spatial Sorting
- ${\color{blue}\hbox{III}}$  Taxation

## Spatial Sorting



- The elasticity of average wage with respect to city size is 4.2%
- Big differences:

	Population	Wage	Wage Ratio
New York	19 million	897	1.22
Janesville, WI	160,000	735	1.00

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  - 1. Amenities
  - 2. Cost of Living
  - 3. Sorting

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## SORTING IN TEAMS

PRODUCTION AND COMPLEMENTARITIES




















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## SORTING IN TEAMS PRODUCTION AND COMPLEMENTARITIES



# CITY AS A TEAM



## CITY AS A TEAM



CITY AS A TEAM Spatial Sorting



## The model

- J locations (cities)  $j \in \mathcal{J} = \{1, ..., J\}$
- Fixed amount of land (housing)  $H_j$

## CITIZENS

- Citizens (workers) with heterogenous skills x<sub>i</sub>
- Preferences over consumption and housing (price *p*):

$$u(c,h)=c^{1-\alpha}h^{\alpha}$$

• Worker mobility  $\Rightarrow$  utility equalization across cities:

$$u(c_{ij}, h_{ij}) = u(c_{ij'}, h_{ij'}), \quad \forall j' \neq j$$

# TECHNOLOGY

- Cities differ exogenously in TFP  $A_j$
- Representative firm in city *j* produces

 $A_j F(m_{1j},...,m_{lj})$ 

 $m_{ij}$ : employment level of skill *i*; given wages  $w_{ij}$ 

## TECHNOLOGY: NESTED CES

3 skill types  $\Rightarrow$  5 configurations

0. Benchmark CES:

$$A_{j}F = A_{j}\left(m_{1j}^{\gamma}y_{1} + m_{2j}^{\gamma}y_{2} + m_{3j}^{\gamma}y_{3}\right)^{\beta} \gamma \in [0, 1], \beta > 0$$

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1. Extreme-Skill Complementarity

$$A_{j}F = A_{j}\left[m_{2j}^{\gamma}y_{2} + (m_{1j}^{\gamma}y_{1} + m_{3j}^{\gamma}y_{3})^{\lambda}\right]^{\beta}$$

A.  $\lambda > 1$ : skills 1 and 3 are (relative) complements; B.  $\lambda < 1$ : skills 1 and 3 are (relative) substitutes; C.  $\lambda = 1$ : CES

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- 2. Top-Skill Complementarity

$$A_{j}F = A_{j}\left[m_{1j}^{\gamma}y_{1} + (m_{2j}^{\gamma}y_{2} + m_{3j}^{\gamma}y_{3})^{\lambda}\right]^{\beta}$$

## MARKET CLEARING

- Housing market:  $\sum_{i=1}^{I} h_{ij} m_{ij} = H_j$
- Labour market:  $\sum_{j=1}^{J} m_{ij} = M_i$  ( $M_i$ : total # of skill i)
- City population:  $S_j = \sum_{i=1}^{l} m_{ij}$
- Two types of cities, C<sub>1</sub>, C<sub>2</sub> of each type

# CITIZEN'S PROBLEM

• Optimal consumption

$$m{c}_{ij}^{\star} = (1-lpha) m{w}_{ij}$$
 and  $m{h}_{ij}^{\star} = lpha rac{m{w}_{ij}}{m{p}_i}$ 

• Indirect utility function

$$U_{i} = \alpha^{\alpha} \left(1 - \alpha\right)^{1 - \alpha} \frac{w_{ij}}{p_{j}^{\alpha}}$$

 $\Rightarrow$  From mobility, utility equalization:

$$\frac{w_{i1}}{p_1^{\alpha}} = \frac{w_{i2}}{p_2^{\alpha}}$$

#### Theorem 1. City Size and TFP

The more productive city is larger,  $S_1>S_2$ 

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Theorem 3. Top-Skill Complementarity and FOSD The skill distribution in the larger city first-order stoch. dominates

Mechanism: skill complementarity also in small cities, but demand for extreme skills is higher in big cities due to TFP  $(A_j)$ 

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Corollary 1. CES technology If  $\lambda = 1$ , then the skill distribution across cities is identical

Corollary 2. Extreme-Skill Substitutability and Thin Tails The skill distribution in the larger city has thinner tails

5 Technologies  $\rightarrow$  5 distributions

- 1. Extreme-Skill Complementarity  $\Rightarrow$  thick tails
- 2. Extreme-Skill Substitutability  $\Rightarrow$  thin tails
- 3. Top-Skill Complementarity  $\Rightarrow$  FOSD of big cities
- 4. Top-Skill Substitutability  $\Rightarrow$  FOSD of small cities
- 5. Constant Elasticity (CES)  $\Rightarrow$  identical distributions

# Empirical evidence

## EMPIRICAL EVIDENCE

• Use theory to obtain a measure for skills

$$U_{i} = \alpha^{\alpha} \left(1 - \alpha\right)^{1 - \alpha} \frac{w_{ij}}{p_{j}^{\alpha}}$$

- Need to observe:
  - wage distribution w<sub>ij</sub> by city
  - housing price level pj
  - budget share of housing  $\alpha$  $\hat{\alpha} = 0.24$  from Davis and Ortalo-Magné (RED 2010)

## WAGES CPS 2009



## HOUSING PRICES

- American Community Survey (ACS) 2009
- Rental prices (robust: sales)
- Hedonic price schedule: to obtain housing price index
- $\Rightarrow$  Skill measure:  $\frac{w_i}{p_i^{\alpha}}$

# SKILLS AND CITY SIZE SKILL MEASURE: $\frac{W_i}{\rho^{c_i}}$



## Skills and city size

- 1. Constant mean: housing cost increases 4  $\times$  faster than wages  $\Rightarrow 1.169^{0.24} = 1.038 \approx 1.042$
- 2. Variance increases in city size
- ... Urban Wage Premium: not spatial sorting, but housing prices

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- $\therefore$  Skill distribution thick tails  $\rightarrow$  extreme-skill complementarity

$$A_{j}F = A_{j}\left[m_{2j}^{\gamma}y_{2} + (m_{1j}^{\gamma}y_{1} + m_{3j}^{\gamma}y_{3})^{\lambda}\right]^{\beta}, \ \lambda > 1$$

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 $\rightarrow$  high skilled workers need low-skilled services for production

- administrative/sales help
- household help and child care
- food services, restaurants,...

## **ROBUSTNESS:** OBSERVABLES

- Our measure of skills: price based (wages and housing price)
- Includes everything: observables and unobservables
- 2/3 of wages: unobservables (non-cognitive skills,...)
- $\rightarrow$  Thick tails also for observables?

# EDUCATION: A DIRECT MEASURE OF SKILL


#### OCCUPATION



10th percentile: pop < 1m = -0.55, pop > 2.5m = -0.59, diff = -0.042^{\*\*\*} (0.006) 90th percentile: pop < 1m = 0.56, pop > 2.5m = 0.60, diff = 0.040^{\*\*\*} (0.007)

# INDUSTRIAL COMPOSITION



10th percentile: pop < 1m = -0.63, pop > 2.5m = -0.69, diff = -0.053\*\*\* (0.006) 90th percentile: pop < 1m = 0.66, pop > 2.5m = 0.74, diff = 0.074\*\*\* (0.008)

#### MIGRATION



Age



#### DECOMPOSING THE SKILL DISTRIBUTIONS

#### Small vs. big cities

	10% Quantile		90% Quantile		9	
Observed Quantiles:						
- Large cities	5.365	(0.004)	***	6.994	(0.006)	***
- Small cities	5.439	(0.005)	***	6.862	(0.007)	***
- Difference	-0.074	(0.006)	***	0.132	(0.009)	***
Firpo, Fortin, Lemieux (2009)						
Predicted Quantiles:						
- Large cities	5.387	(0.005)	***	7.022	(0.005)	***
- Small cities	5.454	(0.004)	***	6.878	(0.008)	***
- Difference	-0.068	(0.007)	***	0.144	(0.009)	***
Explained by observables:						
- Education (16 categories)	0.003	(0.002)	**	0.052	(0.002)	***
- Occupation (22 categories)	0.004	(0.002)	*	0.025	(0.003)	***
- Industry (51 categories)	-0.001	(0.002)		0.013	(0.002)	***
- Race (4 groups)	-0.004	(0.001)	***	-0.015	(0.001)	***
- Sex	-0.001	(0.001)	*	-0.002	(0.001)	*
- Foreign born	-0.020	(0.002)	***	-0.004	(0.001)	***
- Age (2nd order polynomial)	0.000	(0.001)		-0.002	(0.001)	*
Total explained by observables	-0.018	(0.004)	***	0.067	(0.005)	***
Not explained by observables	-0.049	(0.006)	***	0.077	(0.008)	***
Chernozhukov, Fernández-Val, Melly (2012)						
Predicted Quantile difference	-0.068	(0.006)		0.113	(0.009)	
Explained by observables	-0.019	(0.004)		0.064	(0.005)	
Not explained by observables	-0.050	(0.007)		0.049	(0.007)	

#### SORTING WITHIN CITIES New York City



# SORTING WITHIN CITIES DETROIT



# OUTLINE

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# INCOME TAXATION IN LOCAL LABOR MARKETS

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	Population	Wage level	Avg. Tax Rate
New York	19 million	1.22	26.5%
Janesville, WI	160,000	1.00	23.5%

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- Due to mobility: no redistribution! Same skills, same utility
- Policy Question: what is optimal spatial taxation policy?

## Model

- J cities, with TFP  $A_j$ ; Identical agents; Output:  $A_j I_i^{\gamma}$
- Amenities:  $\varepsilon_j \rightarrow u(c,h) = (1 + \varepsilon_j)c^{1-\alpha}h^{\alpha}$
- Mobility:  $u(c_j, h_j) = u(c_{j'}, h_{j'}), \quad \forall j, j'$
- Tax schedule

$$\tilde{w}_j = \lambda w_j^{1-\gamma}$$

- average tax rate:  $\lambda w_i^{-\tau}$ ;
- marginal tax rate  $\lambda(1-\tau)w_i^{-\tau}$
- $\tau = 0$ : proportional;  $\tau > 0$ : progressive;  $\tau < 0$ : regressive
- US, estimated  $au \approx$  0.12

#### EMPIRICAL RESULTS

PARAMETRIZATION

- Production:  $\gamma = 1$  output  $A_j I_j$
- Tax schedule:  $\tau = 0.12, \lambda = 0.752$  (OECD calculator)
- Housing Exp. 24% (Davis,Ortalo-Magné, 2009)  $\Rightarrow \alpha = \frac{0.24}{\lambda} = 0.319$

#### **OPTIMAL TAX SCHEDULE?**

• TFP from average wages and labor force:

$$A_j = rac{w_j l_j^{1-\gamma}}{\gamma}, \ \forall j.$$

• Amenities from mobility (utility equalization):

$$1 + \varepsilon_j = \frac{l_j^{\alpha} w_1^{(1-\alpha)(1-\tau^{US})}}{l_1^{\alpha} w_j^{(1-\alpha)(1-\tau^{US})}}$$

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- Revenue neutrality  $\rightarrow$  fixes  $\lambda$
- $\Rightarrow \forall \tau$ , new  $l_i, u_i$ : search grid for  $\tau$  that maximizes u

Optimal Tax Schedule  $\tau^* = 9\%$ 



# TAX SCHEDULES

ACTUAL VS. OPTIMAL



#### Change in Labor Force – Productivity



#### CHANGE IN LABOR FORCE – AMENITIES



CHANGE IN AFTER-TAX WAGES



#### CHANGE IN HOUSING PRICES



# OUTCOMES FOR SELECTED CITIES

MSA	Α	ε	$\Delta l$	%Δ <i>p</i>	$\Delta c$	$\Delta h$
Highest A						
Bridgeport-Stamford-Norwalk, CT	1.38	-0.16	1.62	2.39	0.76	-1.60
San Jose-Sunnyvale-Santa Clara, CA	1.36	0.14	1.55	2.28	0.72	-1.52
San Francisco-Oakland-Fremont, CA	1.35	0.44	1.52	2.24	0.71	-1.50
Lowest A						
Brownsville-Harlingen, TX	0.53	0.00	-2.97	-4.32	-1.40	3.06
Amarillo, TX	0.49	-0.02	-3.31	-4.82	-1.56	3.42
Bowling Green, KY	0.46	-0.26	-3.65	-5.31	-1.72	3.79
Highest $\varepsilon$						
New York-Northern New Jersey-Long Island	1.17	1.45	0.83	1.22	0.39	-0.82
Los Angeles-Long Beach-Santa Ana, CA	1.02	1.37	0.16	0.24	0.08	-0.16
Chicago-Naperville-Joliet, IL-IN-WI	1.06	1.07	0.35	0.52	0.17	-0.35
Lowest $\varepsilon$						
Saginaw-Saginaw Township North, MI	1.17	-0.46	0.81	1.19	0.38	-0.80
Athens-Clark County, GA	1.04	-0.53	0.27	0.40	0.13	-0.27
Ocean City, NJ	1.12	-0.63	0.62	0.92	0.29	-0.62

#### c/h SUBSTITUTION



Aggregate Outcomes  $\alpha = 0.319, \gamma = 1, \tau^* = 0.067$ 

Outcomes	%Δ
Output gain	1.02
Population in 5 largest cities	0.59
Average housing prices	1.25

# SENSITIVITY

	$lpha=$ 0.24, $\gamma=1$	$lpha=$ 0.3191, $\gamma=$ 1.2
	$ au^{\star}=-0.0082$	$ au^{\star}=-0.0834$
Outcomes	$\%\Delta$	$\%\Delta$
Output gain	8.86	20.30
Population in 5 largest cities	4.91	9.63
Average housing prices	10.36	23.39

## CONCLUDING REMARKS

Economics and the City

- 1. Zipf's law and Gibrat's law
  - Puzzle resolved

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  - Extreme-skill compl.: Urban wage premium not due to skills
  - $\rightarrow\,$  increasing over time + urbanization  $\uparrow \Rightarrow$  inequality  $\uparrow$

## CONCLUDING REMARKS

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  - Extreme-skill compl.: Urban wage premium not due to skills
  - $\rightarrow\,$  increasing over time + urbanization  $\uparrow \Rightarrow$  inequality  $\uparrow$
- 3. Federal Income Taxation does affect local labor markets
  - Effect on location decisions: big cities are too small
  - Optimal level of taxation: progressive, but city-specific

## Economics and the City

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# GREEN GROWTH IN CITIES

• Cities: dense, dirty, and polluted,...

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- Yet, green

# GREEN GROWTH IN CITIES

- Cities: dense, dirty, and polluted,...
- Yet, green
- Large cities are more productive: urban wage premium = productivity premium
  Double city size and output grows by 4%
- But more expensive to live: elasticity wrt housing prices: 16%
- Large cities are more dense: more people in same space
  - Less consumption of energy
  - Less production of waste

#### KLEIBER'S LAW KLEIBER (1947)



Fig. 1. Log. metabol. rate/log body weight

## KLEIBER'S LAW

• Energy consumption (metabolic rate) of animals and plants relates to their mass

 $q \sim M^{\frac{3}{4}}$ 

q: metabolic rate; M body mass

- Log-linear relationship
- Cat 100 heavier than mouse, would use 31 times energy
- For plants the exponent is close to 1

#### FROM BIOLOGY TO ECONOMICS

- Energy efficiency: consumption of energy; production of waste
- But: mass is not size of the city, but economic productivity
- Economic productivity is correlated with size (Urban Wage Premium)

#### URBAN WAGE PREMIUM UK DATA


# URBAN ENERGY PREMIUM

14%



#### URBAN ENERGY PREMIUM

BREAKDOWN BY SOURCE

#### TABLE: Energy Demand by Source

Household	Transport	Industrial	Total
33.9%	28.0%	38.1%	100%

# URBAN ENERGY PREMIUM

BREAKDOWN BY SOURCE



# Urban Energy Premium <sub>Why?</sub>

- Owen, David, Green Metropolis: Why Living Smaller, Living Closer, and Driving Less Are the Keys to Sustainability, 2009.
- Glaeser, Edward, Triumph of the City, 2011
- Energy Savings:
  - 1. Live in smaller space: less energy
  - 2. Apartments (vs. stand-alone buildings): more energy efficient
  - 3. Transportation: more efficient mass transportation (vs. car), walking, bike,...

#### URBAN WASTE PREMIUM

10%



# URBAN WASTE PREMIUM

BREAKDOWN BY SOURCE

#### TABLE: Waste Supply by Source

	Household	Non-household	Total
Recycled	35.1%	3.3%	38.4%
Non-recycled	54.1%	7.5%	61.6%
Total	89.2%	10.8%	100%

# URBAN WASTE PREMIUM

BREAKDOWN BY SOURCE



# URBAN WASTE PREMIUM Why?

- Housing: small space (no garages):
  - do not collect junk
  - buy less durables (furniture,...)
  - do not buy outdoors durables

#### RANKING CITIES



# A POLICY EXPERIMENT

CITY-SPECIFIC TAXATION

- From analysis on taxation results:
- Progressive taxation keeps workers from productive cities
- Productive cities are also clean
- $\Rightarrow$  City-specific tax will:
  - 1. Increase population of big cities
  - 2. Increase productivity
  - 3. Shift people to cleaner living

# A POLICY EXPERIMENT

CITY-SPECIFIC TAXATION



#### A POLICY EXPERIMENT

CITY-SPECIFIC TAXATION



## Economics and the City

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